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Mallon AgCommodities Weekly Market Report

International Influences

East Coast ASW1 wheat is finding demand into Asia as reports emerge of The Philippines buying a 96,000mt cargo in the high USD \$280/mt CFR. With freight from Victoria to South East Asia reportedly at around US \$21/mt, this leaves the assumed FOB Victorian port price at high US \$260's. This comes after the reported purchase of a vessel into China last week at similar values. The Victorian ASW1 track Profarmer bid is \$330/mt across Geelong, Melbourne and Portland which equates to a FOB US price of about \$260/mt.

EU farmers have been protesting for some time now about not being paid enough for their produce and that they are choked by excessive bureaucratic red tape relating to environmental procedures.

The EU has waived quotas and duties for Ukrainian imports since Russia's invasion which has dropped the farm gate price of EU grain. This is despite the fact that production of Ukrainian grain does not meet the environmental obligations that EU farmers are expected to adhere to. In Germany, plans by the government to phase out tax breaks for farmers on diesel are contributing to already increasing costs of

diesel, fertiliser and transport. Also, examples of environmental red tape include an incoming EU requirement for farmers to leave 4% of land fallow and Frances over complicated implementation of EU agricultural environmental policy such as restoring hedges.

The protests have been largely peaceful however quite disruptive. Farmers have had tractor rallies, blockaded highways, sprayed manure at prefecture buildings and set tires on fire and it seems to be working with governments giving some concessions.

Domestic Overview

Sorghum harvest has kicked off in some parts of QLD, although it is far from in full swing. Over the past 7 days, rain filtered down from tropical cyclone Kirrily after it was downgraded to a tropical low as it moved inland. It dropped 50-100mm across much of the QLD cropping regions which will result in significant summer crop yield increases.

Sorghum is interesting as it has such a wide planting window. Expectations are that Sorghum will be harvested from February through to about June/July this year.

In other feed-grade commodity markets, domestic feed homes in northern NSW seem to have good cover until at least end of March. I think there are still large percentages of coverage well into the second quarter of 2024 too. This cover seems to have come from the major Australian trading companies. With the prospects grain prices being at or near the bottom, maybe we see some traders put their hand up to start filling some shorts?

Key

CNF: Cost and Freight, refers to the cost of goods delivered by bulk shipment to the port of destination.

Mostly quoted in USD.

FOB: Free On Board, refers to the price of grain once it is loaded on a ship at origin.

Also quoted in USD.

Quota: a limit on the number or value of exports or imports allowed in or out of a country.

Duty: a tax on goods imported or exported.

imported or exported.

Cover: In the context of this report, means buyers have covered their grain buying requirements. le, consumers have contracted grain from traders and producers.





International Futures Pricing

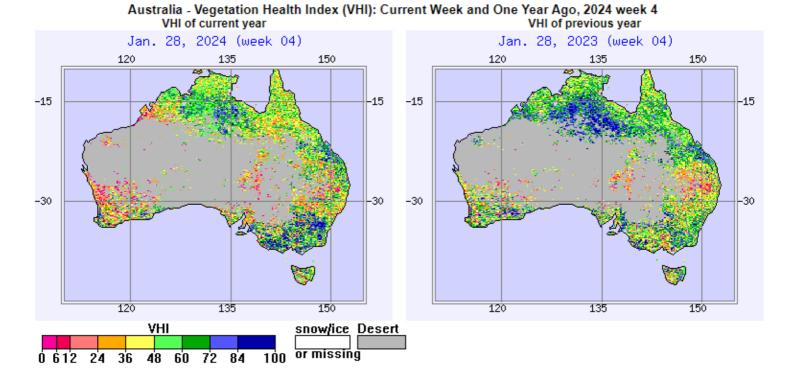
| Contract front month | Price | USD FOB | |
|-------------------------------------|------------------|----------------------------|--|
| US No 2 Hard Red Winter Wheat (HRW) | 621'4c/bu | 291 | |
| US No 2 Soft Red Winter Wheat (SRW) | 595'6c/bu | 259 | |
| EU France Grade 1 Wheat (Rouen) | 211 EU/mt | 237 | |
| Russian 12.5 Millling Wheat | | 236 | |
| ASX East Coast Wheat Futures | 367.00 AUD | 289 (Adelaide Track Basis) | |
| AUD/USD | .6570 | | |
| WTI Oil | 76.16 USD/Barrel | | |

Domestic Pricing

| Market/Commodity (\$/mt) | SFW1 Wheat | Barley 1 | Sorghum | Cottonseed |
|--------------------------|------------|----------|---------|------------|
| Downs | 393 | 398 | 375 | |
| LPP | 367 | 372 | 365 | |
| Newcastle | 375 | | 380 | |
| Griffith Market Zone | 325 | 345 | | |
| Melbourne | 355 | 340 | | |
| Moree | | | | |
| Namoi Valley | | | | |
| Macquarie Valley | | | | |
| MIA | | | | |

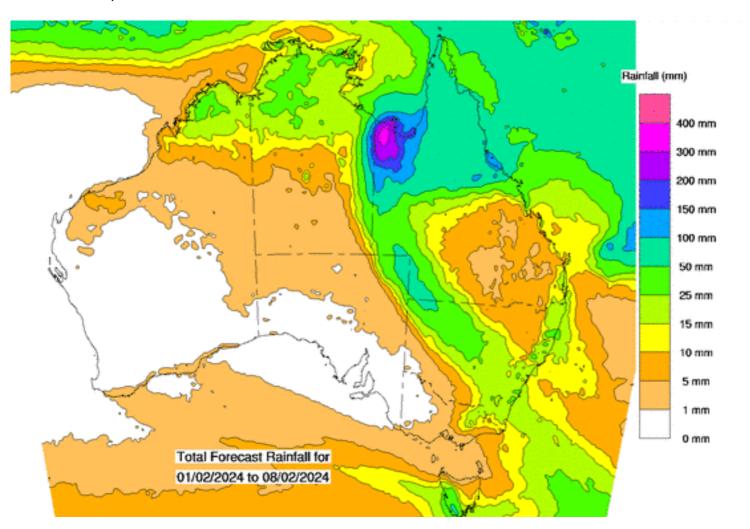


Australian Vegetation Health Index



Weather Influences

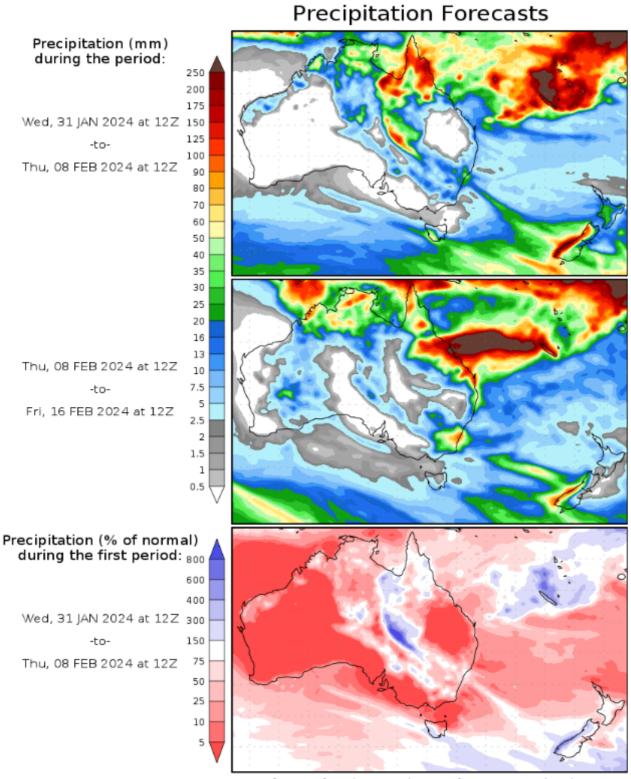
8 Day BOM Rainfall Forecast



Weather Influences

WX Maps Precipitation Forecasts





Precipitation forecasts from the National Centers for Environmental Prediction.

Normal rainfall derived from Xie-Arkin (CMAP) Monthly Climatology for 1979-2003.

Forecast Initialization Time: 12Z31JAN2024